

A young woman with long, wavy brown hair, wearing a light grey blazer over a light blue top, is smiling warmly. She is shaking hands with a man whose face is partially visible on the right side of the frame. He has a beard and is wearing a dark suit jacket over a light blue shirt. The background is a blurred office setting with windows.

SANOFI  
Active Ingredient Solutions



SANOFI

A young man with short brown hair and a light beard is laughing heartily, looking towards the right. He is wearing a dark grey hoodie over a blue and white plaid shirt and a white t-shirt. The background is a blurred city street with buildings and a yellow taxi.

*We are at the heart  
being a health j*





*of Sanofi's mission,  
ourney partner*

# SANOFI

## Active Ingredient Solutions

Did you know that, at Sanofi Active Ingredient Solutions, we are more than 2,000 women and men developing, manufacturing and supplying active pharmaceutical ingredients and technological solutions to external customers and partners in 80 countries?

To do so, we work with passion, pride and rigor, recognizing that our products are the key contributor to therapeutic solutions, helping millions of people live life to its full potential, every day, all over the world.

For innovative pharmaceutical companies – from start-ups to big pharma companies –, generics pure players... through our catalogue of high quality active ingredients and our contract development and manufacturing organization, we deliver expertise and customized solutions that contribute to the success of your business.

As a global leader, Sanofi Active Ingredient Solutions has been supporting customers for decades, with innovative, efficient and safe solutions, high-quality products and Premium customer service.

**Our focus:** The continuous improvement of manufacturing processes.

**Our driver:** Your satisfaction!

Sanofi Active Ingredient Solutions is at the heart of Sanofi's mission of being "a health journey partner".

## *The reliability of a global leader in biopharmacy*



**Your activity and products benefit from our expertise, sustainability and corporate social responsibility commitment.**

- As a longstanding player in healthcare, manufacturing pharmaceuticals is our core expertise.
- Patient care and safety are our overriding preoccupations.
- We offer over 120 active pharmaceutical ingredients on our catalogue, a unique and fully integrated offer in opiates and opioids, tailored services, and the sector's largest industrial network.
- Industrial Affairs are at the heart of Sanofi's strategy: our activity is sustainable and focused on delivering value to society.

## *High quality*



### **Our active ingredients meet the highest pharmaceutical standards.**

- Quality is our top priority with the same consistency and traceability as Sanofi's active ingredients, wherever your product is developed and manufactured.
- Our industrial sites are certified by the French Agence nationale de sécurité du médicament et des produits de santé (ANSM), the U.S. Food and Drug Administration (FDA), the Japanese Pharmaceuticals and Medical Devices Agency (PMDA)...
- You benefit from the latest Regulatory and Quality requirements ensured through active monitoring, and from our high-performing and reliable supply chain.
- We constantly reinvent ourselves to meet your evolving needs (continuous improvement, technology innovation...).



## *Business continuity*



**We are committed to your business continuity with fast-to-market solutions and on-time delivery.**

- We know the risks linked to an interruption of the drug supply chain: for the patients' lives and your company's reputation.
- We treat your deadlines as an absolute requirement.
- A human-sized team, we work as entrepreneurs: we are proactive, agile and flexible.
- Your satisfaction is our driver.



## *Premium customer service*



**We manufacture your success, through tailored solutions and a long-term partnership approach for your peace of mind.**

- We listen to you and work closely with you, in a fully integrated approach, to offer you solutions tailored to your needs.
- Diversity of profiles and expertise define our team. We assist you at each step of your project, from process development to market authorization, and throughout your product's life.
- We support you to ensure the success of your product launches and your growth, in all markets worldwide.

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Active Ingredient Solutions

# Who are we ?

## At a glance

**2,000+** employees

**600** customers in **80** countries

## 2 activities



**120 Active Pharmaceutical  
Ingredients on catalogue**



**Contract Development  
Manufacturing Organization**





At Sanofi Active Ingredient Solutions, we work passionately every day to develop, manufacture and supply active pharmaceutical ingredients for your markets across the world.

We leverage our industrial expertise and experience to meet the highest quality requirements while focusing permanently on your satisfaction.



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