



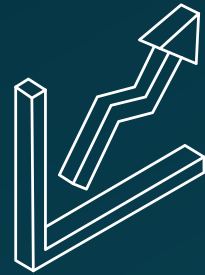
Association of Medicine Manufactures from Moldova

Enhancing Business | Driving the Future of Moldova's
Pharmaceutical Industry



Our Goals

Representing Interests



- Representing, promoting, and defending the interests of local pharmaceutical manufacturers.

Mutual Support



- Mutual support and promotion of the interests of Founding members in the business environment of the Republic of Moldova.

Partnerships



- Initiating partnerships and programs with public authorities for the implementation of cooperation and development projects.

and Objectives

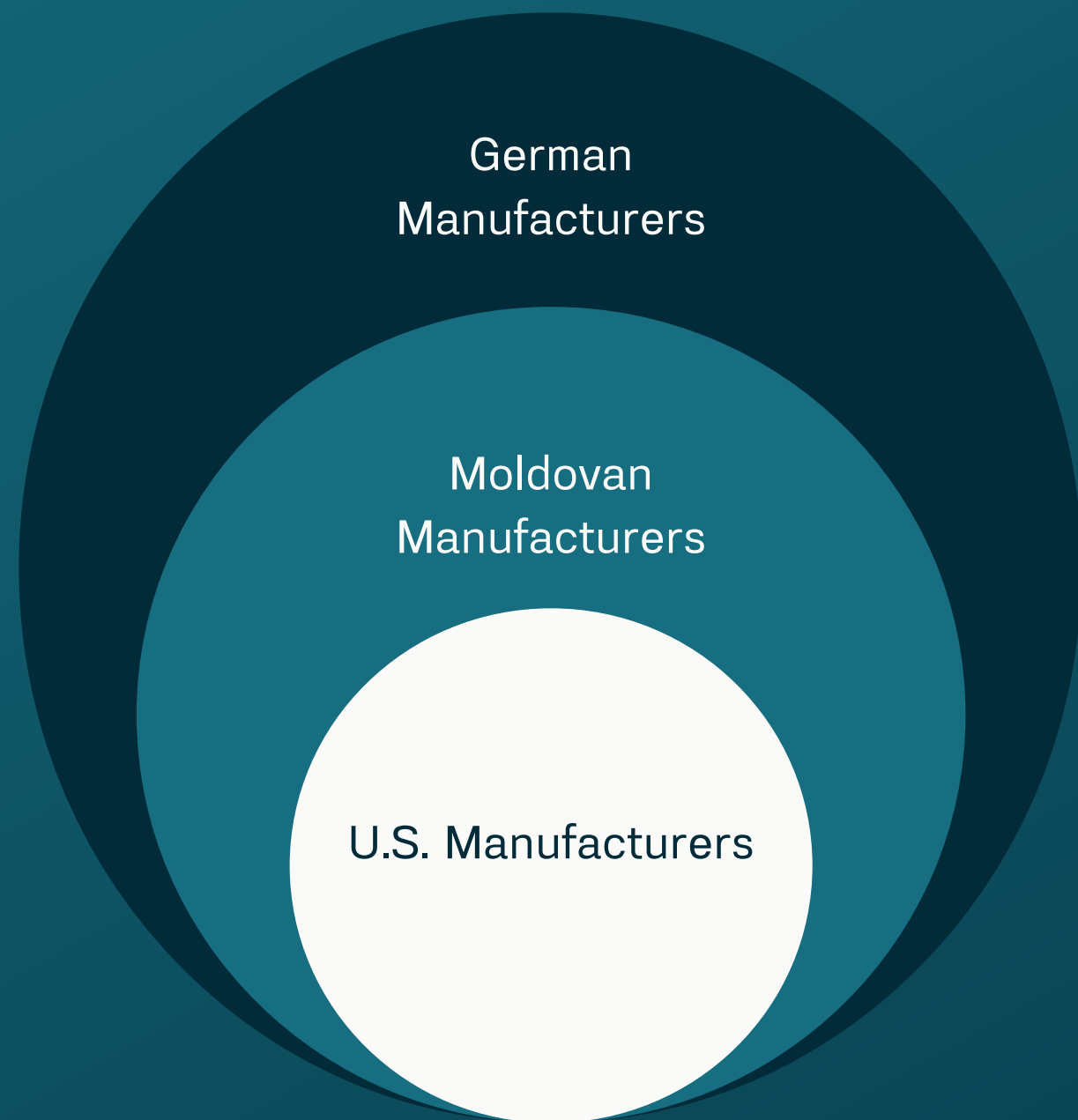
Overview of Moldova's Pharmaceutical Industry

Rapid Growth and Export Potential

- **Government Priority:** The pharmaceutical industry is designated as a priority sector for Moldova's economic development by **2030**. On June 5, 2024, the government adopted a decision in this regard.
- **Investment Potential:** According to forecasts by the German Economic Team, the pharmaceutical industry in Eastern Europe, including Moldova, has the potential to grow by **over 25%** in the next five years if conducive conditions are created.
- **Export Focus:** Pharmaceutical products accounted for 11.25% of Moldova's total exports from 2016–2020, a **225%** increase compared to the previous five-year period.



The Structure of the Pharmaceutical Market



In **2023**, the pharmaceutical market in the Republic of Moldova recorded a turnover of approximately **\$ 320.5 million**, an increase of \$ 35.5 million compared to **2022**.

1. German Manufacturers

\$ 46 million or 14.35%

2. Moldovan Manufacturers

\$ 29.3 million or 9.15%

3. U.S.A. Manufacturers

\$ 24.4 million or 7.61%

The Association of Medicine Manufacturers from Moldova

We are the common platform for the largest **producers** and **exporters** of pharmaceuticals in the Republic of Moldova.

There are eight pharmaceutical producing companies in the Republic of Moldova, with nine **GMP** certified manufacturing facilities. Three facilities: *Balkan Pharmaceuticals, Farmaprim and Eurofarmaco* are **GMP certified at European Union (EU) level**.



Founding Members



is a research laboratory and a manufacturer of liquid medicines. Founded in 2006, Flumed-Farm is one of the leading Moldovan manufacturers of medicines.

50+ products



is a pharmaceutical manufacturer founded in 2006. It is the largest Romanian private capital investment in the Republic of Moldova.

250+ products



is a pharmaceutical manufacturer founded in 1999. Since 2019, Farmaprim has been part of the SEVER LIFE SCIENCES Group together with NORDIC, AMRING, QPHARMA, DISPCHAR, LINEPHARMA, IZVARINO and other.

120+ products

Embrace the Spectrum of Pharma Excellence

600+ different products are manufactured in Moldova

B(P) Balkan Pharmaceuticals

Annual capacity of
12 million packages

-  Solid Form Tablets
-  Capsules
-  Powders
-  Ampoules
-  Vials

fp farmaprim

Annual capacity of
65 million packages

-  Suppositories
-  Ovules
-  Creams
-  Gels
-  Ointments

FlumedFarm

Annual capacity of
12 million packages

-  Nasal and Oral sprays
-  Suspensions
-  Emulsions
-  Syrups
-  Oils

Investment in Innovation

Balkan Pharmaceuticals has three production units on both banks of the Prut River. The modern complex in Sangera is one of the largest drug manufacturing facilities in Eastern Europe, with **4 European GMP certified industrial flows**.



Farmaprim is one of the leading pharmaceutical manufacturing companies from the Republic of Moldova, EU GMP certified, with **350+** marketing authorizations, and Sales in 25 countries.



Flumed-Farm is one of the leading pharmaceutical companies from the Republic of Moldova, TOP-3 member in the rating by manufactory and sales of generic medicines on the national pharmaceutical market, with **130+** marketing authorizations in **11** countries.



Enhancing Wellness Across Various Fields

Discover the synergy of expertise, innovation, and commitment to your well-being. Embrace a healthier, fuller life with our comprehensive health solutions.

Balkan Pharmaceuticals manufactures a wide range of drugs, dietary supplements and medical devices in various doses and pharmaceutical forms. The products are intended for the treatment of **nervous, cardiovascular, endocrine, and digestive systems disorders, preparations with anti-inflammatory, analgesic, antifungal, and antitumor effects.**

Farmaprim's primary expertise over the years has been in **women's health**. Gynecological antibacterial, antiseptic, and antifungal products constitute half of the company's sales, reflecting its dedication to women's well-being. As a pharmaceutical manufacturer, Farmaprim specializes in semi-solid dosage forms, including **suppositories, pessaries, ointments, gels, and creams.**

Flumed-Farm specializes in a diverse range of health solutions. From **ear drops and oral sprays to nasal preparations**, their offerings extend across various health domains. Also, it offers antiallergic medications, pediatric solutions, and advanced anti-inflammatory products, each designed to meet specific health needs.

Our People

Within every pharmaceutical company, we understand that our people are our greatest asset. They're not just employees; they're cherished members of our work family, central to our success.

Our people embody the spirit of dedication and passion. Working together as one cohesive unit, they have chosen Moldova as their professional home, contributing to the growth and success of our pharmaceutical endeavors.

Currently, in the pharmaceutical manufacturing industry of the Republic of Moldova, **700** employees are working, including highly qualified professionals, pharmacists, chemists, and engineers.

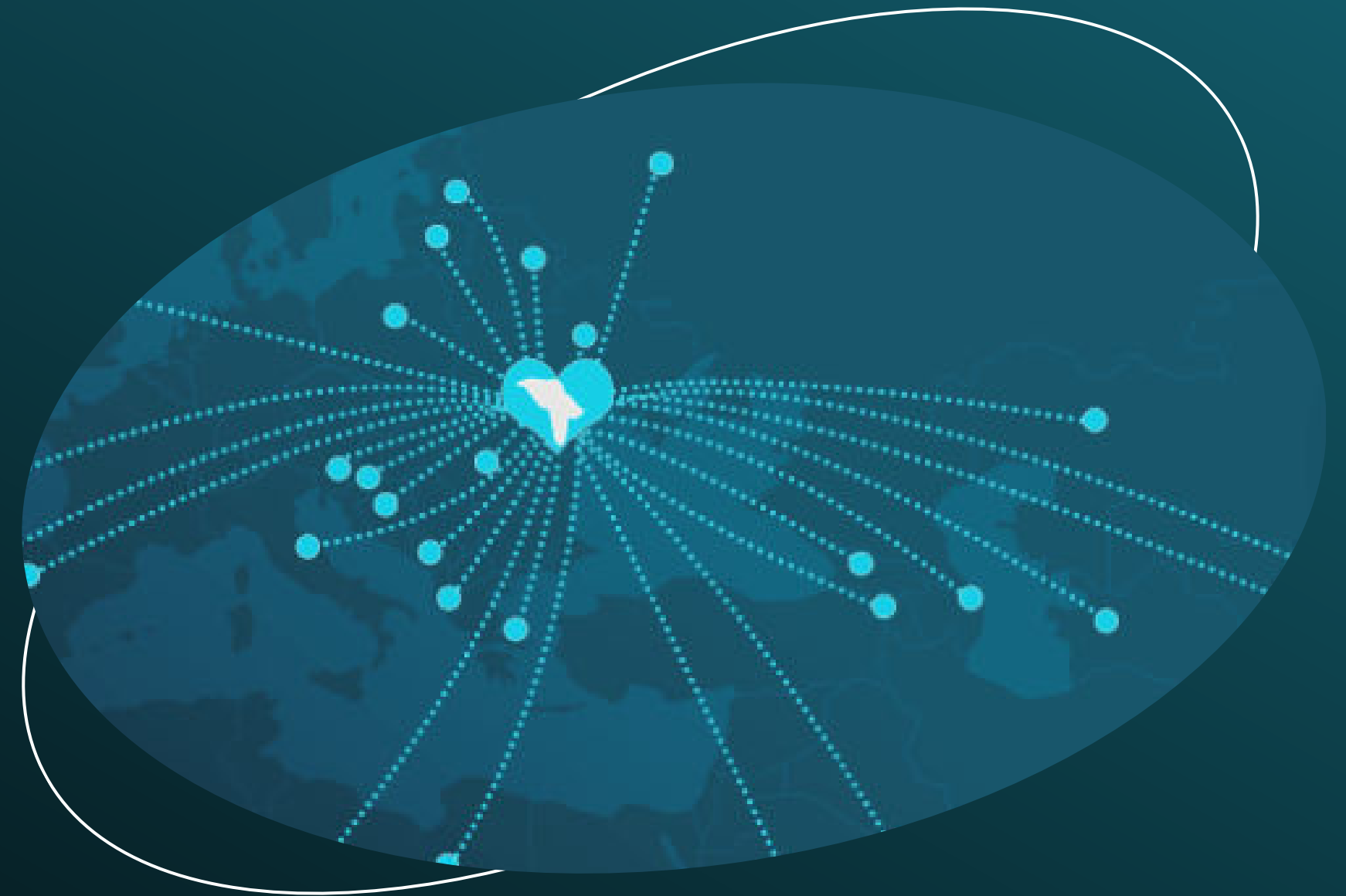


Position on the World Pharmaceutical Map

We're proud to provide a diverse and extensive portfolio of pharmaceutical products, carefully crafted to meet the highest standards of quality and efficacy. Our commitment to excellence resonates throughout our broad range, ensuring each product reflects our dedication to health and well-being.

Annually, the pharmaceutical manufacturing facilities in the Republic of Moldova produce **30+ million** packages, with the majority of these intended for export.

Farmaprim exports over 85% of its products,
Flumed-Farm and Eurofarmaco export 65% and
Balkan Pharmaceuticals exports 20%.



Healing Beyond Boundaries
From the Heart of Europe

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