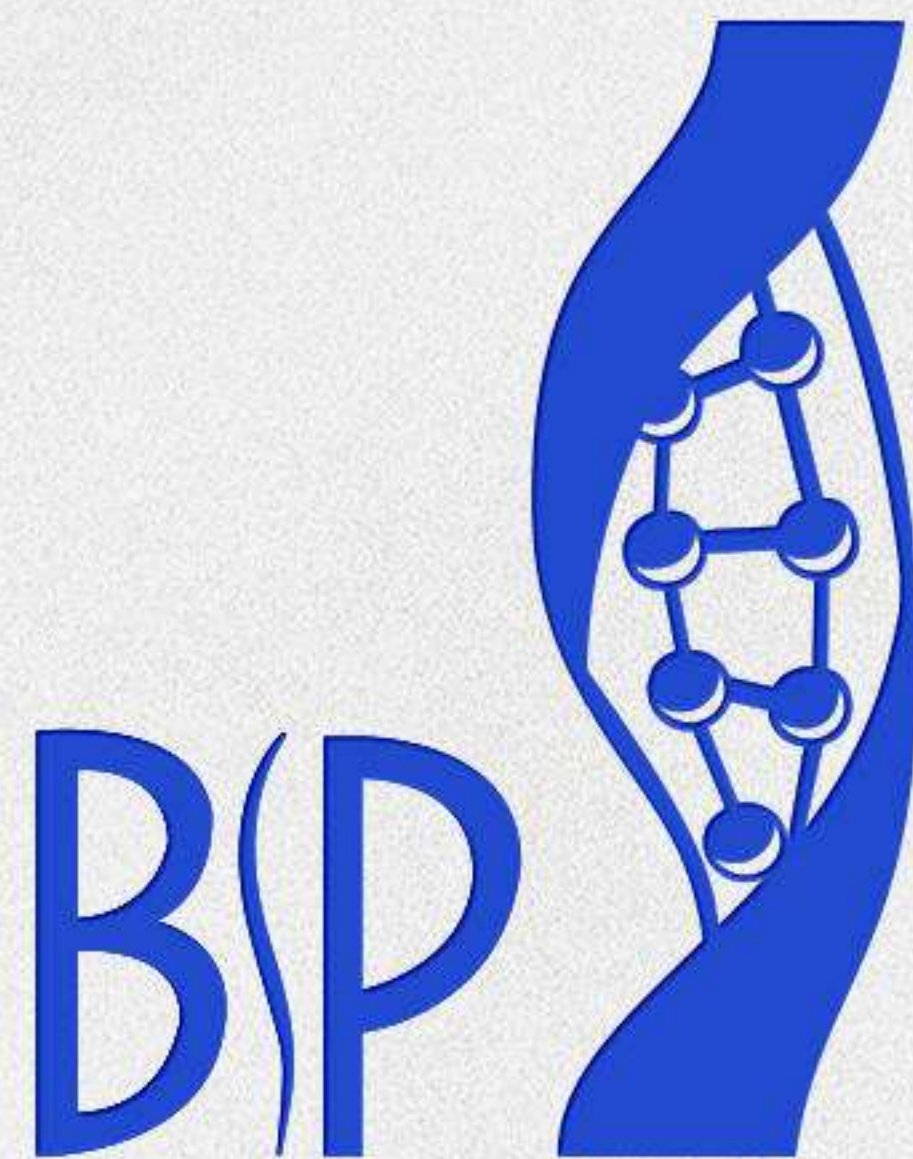




***Balkan Pharmaceuticals***

Manufacturing | Distribution | Health chain



## Manufacturing | Distribution | Health chain

Balkan Pharmaceuticals is a drug manufacturing company founded in 2006. We are the largest Romanian private capital investment in the Republic of Moldova and the only manufacturer of injectable/infusion forms from the country.





## THE COMPANY'S MISSION

The company's mission is to improve lives through innovation and commitment, providing trusted pharmaceutical solutions, creating opportunities and helping to shape a **healthier and more prosperous community**.



## HEALTH AND WELL-BEING

Our contribution to people's health and well-being is a fundamental priority. We produce high-quality medicines **that save lives and improve patients' quality of life**. We are dedicated to developing **innovative and affordable products**, that meet the real needs of the community.



## JOBS

We are job creators. We offer employment opportunities and encourage people to choose to stay in the country, building successful careers within a family of **over 250 employees**.



## PHARMACEUTICAL SAFETY

We have undertaken with dedication and responsibility to actively contribute to ensuring the pharmaceutical safety of the country. Our team's effort is aimed at **ensuring patients' access to effective medicines**. We collaborate intensively with relevant authorities, institutions and organizations to promote a **safe and transparent pharmaceutical environment**.



**AT BALKAN PHARMACEUTICALS, WE ARE CONVINCED THAT OUR SUCCESS IS CLOSELY LINKED TO THE NATION'S WELL-BEING.**

# BALKAN PHARMACEUTICALS – A TRANSNATIONAL COMPANY



Balkan Pharmaceuticals has three production units on both banks of the Prut River, offering a diverse range of medicines, dietary supplements and medical devices to support people's health and well-being.



- 1** The modern complex in Sângera is one of the largest drug factories in Eastern Europe, with 4 European GMP-certified industrial flows, which ensure the production of more than 250 drugs food supplements and medical devices in different forms and dosages.
- 2** The industrial complex in Pașcani town in Iași County is a project financed by the European Union through the 2014-2020 Regional Operational Program. The project value exceeds 10 million euros.
- 3** The unit in Grădescu str. in the municipality of Chișinău is a research and production laboratory of drugs in the antibiotic category.

# INDUSTRIAL CAPACITY



The Balkan Pharmaceuticals factory in Sângera includes two production sections, each with two separate industrial flows, which ensure the production of solid forms (tablets, capsules, sachets) and injectable solutions (ampoules, vials).

THE DAILY PRODUCTION CAPACITY OF THE FACTORY IN THE TOWN OF SÂNGERA IS:



**3M**  
TABLETS



**500K**  
CAPSULES



**150K**  
SACHETS



**400K**  
AMPOULES



**60K**  
VIALS

# BIP PEOPLE

The crucial value for Balkan Pharmaceuticals is the people who make up our big family. Each employee represents a success story about how someone chose not to go abroad and stayed at home in Moldova, working honestly in a modern company and contributing to the good of a wider community.

Members of the Balkan Pharmaceuticals family are also those who, through selflessness and dedication, ensure the proper functioning of the health system - doctors, medical workers, pharmacists, but also the patients who give us the highest form of gratitude when they ask in pharmacies Balkan Pharmaceuticals products.

**PEOPLE ARE OUR INSPIRATION. BALKAN PHARMACEUTICALS IS ABOUT AND FOR PEOPLE.**



# PROGRESS THROUGH PARTNERSHIPS



On our way to success, we rely on the strategic partnerships we have established with suppliers of active substances, advanced equipment and intelligent systems.

Raw materials for Balkan Pharmaceuticals products are purchased from countries such as:



GERMANY



ITALY



FRANCE



SPAIN



BELGIUM



CZECH REP.



USA



CHINA



INDIA

from world-renowned suppliers such as:

**MERCK**

**sanofi**

**BASF**  
We create chemistry



**JRS** Fibers for Life.

1923-2023  
**PETER GREVEN**  
Your partner for oleochemicals

**Lonza**

Balkan Pharmaceuticals industrial complexes are equipped with equipment, machinery and systems from leading manufacturers, such as:



**LIGHTHOUSE**  
WORLDWIDE SOLUTIONS

**VOLPAK**

**COMASA**

**DAIKIN**

**TOSHIBA**

 **HUAWEI**

**SIEMENS**





Balkan Pharmaceuticals has adopted a 2022-2030 action plan for reducing pollutant emissions by up to **60%**.

The first firm step was taken in 2022, with the inauguration of a photovoltaic park located in an area of **2,3 Ha**. The installations have a generation capacity of **2 Mw/hour**, which ensures, in the sunny hour of the day, the production of **up to 100%** of the electricity required for the manufacturing process.

At the same time, Balkan Pharmaceuticals has initiated a set of actions to implement extended producer responsibility for managing waste and providing financial assurance for its collection and processing.

 **60%**  
2022 » 2030

**2 Mw/h**  
» UP TO 100%



WASTE  
COLLECTION  
AND RECYCLING

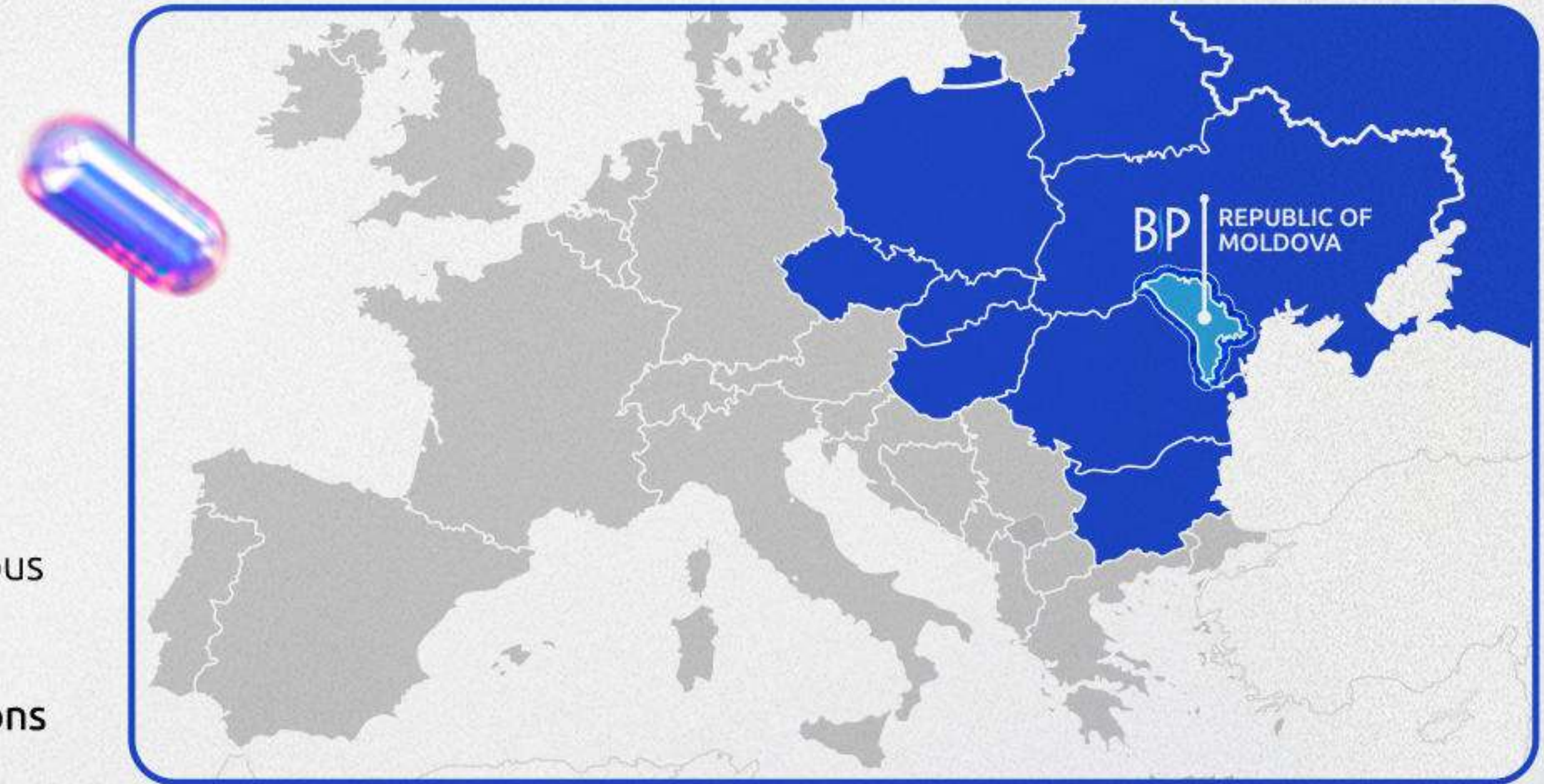


# POSITION ON THE WORLD PHARMACEUTICAL MAP

Balkan Pharmaceuticals manufactures a wide range of drugs, dietary supplements and medical devices in various doses and pharmaceutical forms. Our products are intended for the treatment of nervous, cardiovascular, endocrine, and digestive systems disorders; preparations with anti-inflammatory, analgesic, antifungal, and antitumor effects, as well as products designed to improve people's quality of life.

A rich portfolio and impeccable quality of our products have propelled Balkan Pharmaceuticals to the top of the pharmaceutical companies in the Republic of Moldova. We are **one of the most important suppliers of drugs** both for the country's pharmacy networks and public health institutions within the government's centralized procurement programs. At the same time, we are making considerable efforts to continue expanding the market.

Today, Balkan Pharmaceuticals supplies its products to countries such as Romania, Poland, Latvia, Lithuania, Bosnia & Herzegovina, Portugal, Albania, Ukraine, Belarus, Russian Federation, Libya, Saudi Arabia, Yemen, Georgia, Azerbaijan, Tajikistan, Dominican Republic, Philippines, Chile and others.



# CORPORATE ARCHITECTURE

Balkan Pharmaceuticals is the heart of a group of companies that includes three production complexes, a pharmaceutical warehouse with national coverage, a network of **50 community pharmacies** and **4 medical centers**.

Balkan Pharmaceuticals industrial complexes ensure the production of **more than 250 medicines, food supplements and medical devices** in various forms and dosages.

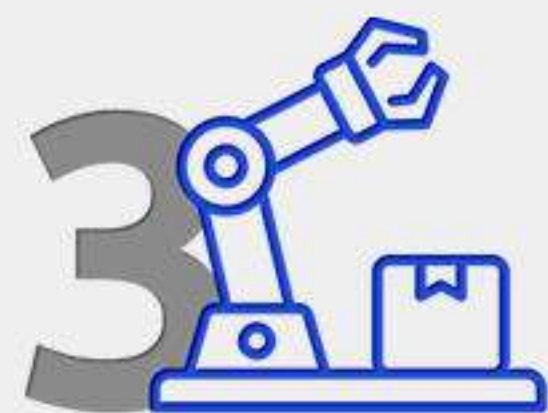
The Distrimed pharmaceutical warehouse ensures the supply of warehouses, networks and medical institutions in Moldova and is **the only authorized exporter** of Balkan Pharmaceuticals products.

The Balkan pharmacy network has **50 pharmaceutical units**, located in **25 localities in the Republic of Moldova**.

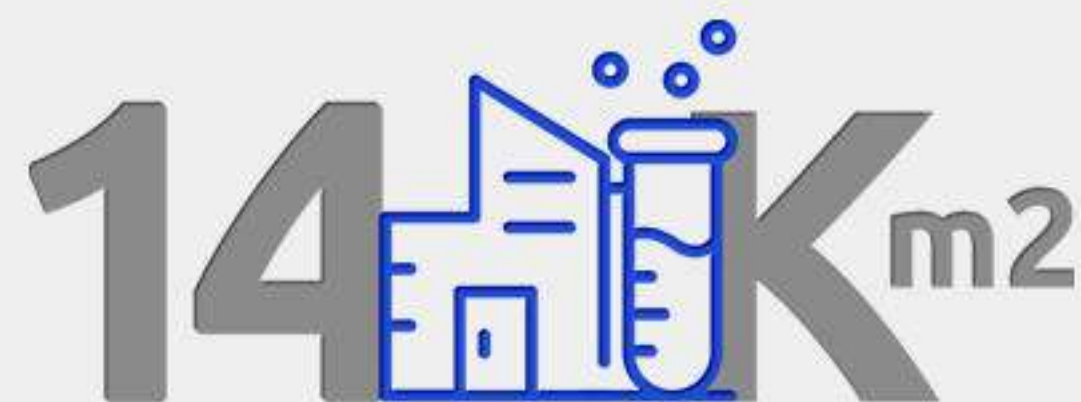
The Balkan Medica network of health centers is made up of 4 medical centers that provide a wide range of services, such as collecting and performing analyses, consulting specialist doctors, performing medical investigations, etc.



# BALKAN PHARMACEUTICALS GROUP IN FIGURES



3 PRODUCTION UNITS



14K m<sup>2</sup> OF INDUSTRIAL SPACE



250+ PORTFOLIO OVER 250 PRODUCTS



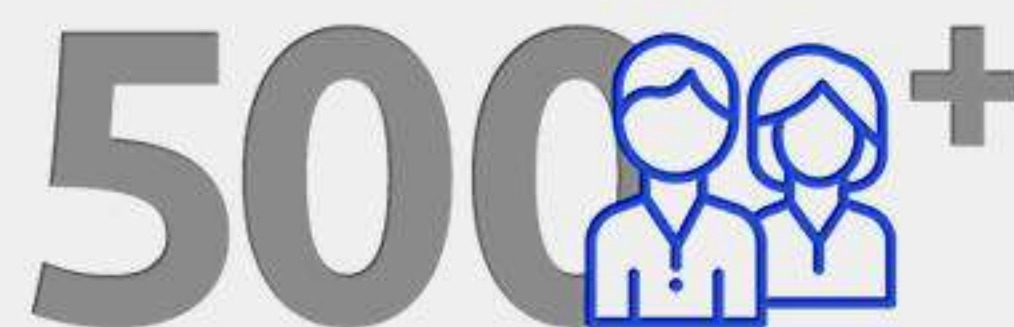
50+ THE PHARMACY NETWORK



4+ HEALTH CENTERS



40+ OVER 40 VEHICLES



500+ BALKAN PHARMACEUTICALS EMPLOYEES



25M\$ AVERAGE TURNOVER 25MLN USD

## S.C. BALKAN PHARMACEUTICALS S.R.L.

**Factory address in Chişinău:**  
4 Nicolae Grădescu str.  
mun. Chişinău, Rep. Moldova  
office tel: **+373 22 536 160**

**Factory address in Sângera:**  
7/2 Industrială str., Sângera  
mun. Chişinău, Rep. Moldova

**Factory address in Paşcani:**  
123/A Gării str., Paşcani,  
jud. Iaşi, România

### ONLINE PLATFORMS:

[www.balkanpharmnutrition.md](http://www.balkanpharmnutrition.md)

[www.balkanpharmaceuticals.ro](http://www.balkanpharmaceuticals.ro)

[www.balkan.ro](http://www.balkan.ro)

[www.fit4pro.ro](http://www.fit4pro.ro)

[www.balkannutrition.ru](http://www.balkannutrition.ru)

## OFFICIAL DISTRIBUTORS

**Distrimed S.R.L.** 58/10 Dacia bd.  
mun. Chişinău, Rep. Moldova  
office tel: **+373 22 539 550**  
**www.distrimed.md**

**Farmcomplex Prim S.R.L.** 22 Traian bd.  
mun. Chişinău, Rep. Moldova  
tel.: **+373 22 830 401**

**Natifarm-Plus S.R.L.** 44/2 N.Costin str., of. 2  
mun. Chişinău, Rep. Moldova  
tel.: **+373 22 000 375 / www.farmaciabalkan.md**



Web: [www.BalkanPharmaceuticals.com](http://www.BalkanPharmaceuticals.com)  
Facebook: [@BalkanPharmaceuticalsMoldova](https://www.facebook.com/BalkanPharmaceuticalsMoldova)  
Instagram: [@balkanpharmaceuticals\\_com](https://www.instagram.com/balkanpharmaceuticals_com)

