



# Lisapharma

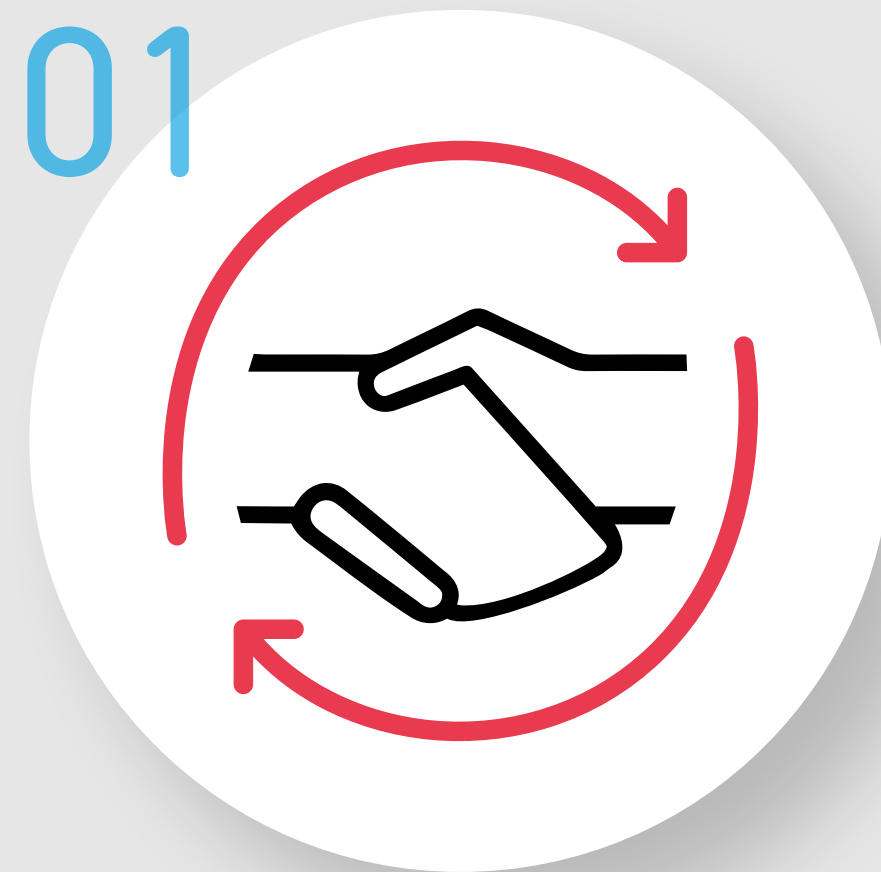
Company presentation



# Two souls, one company

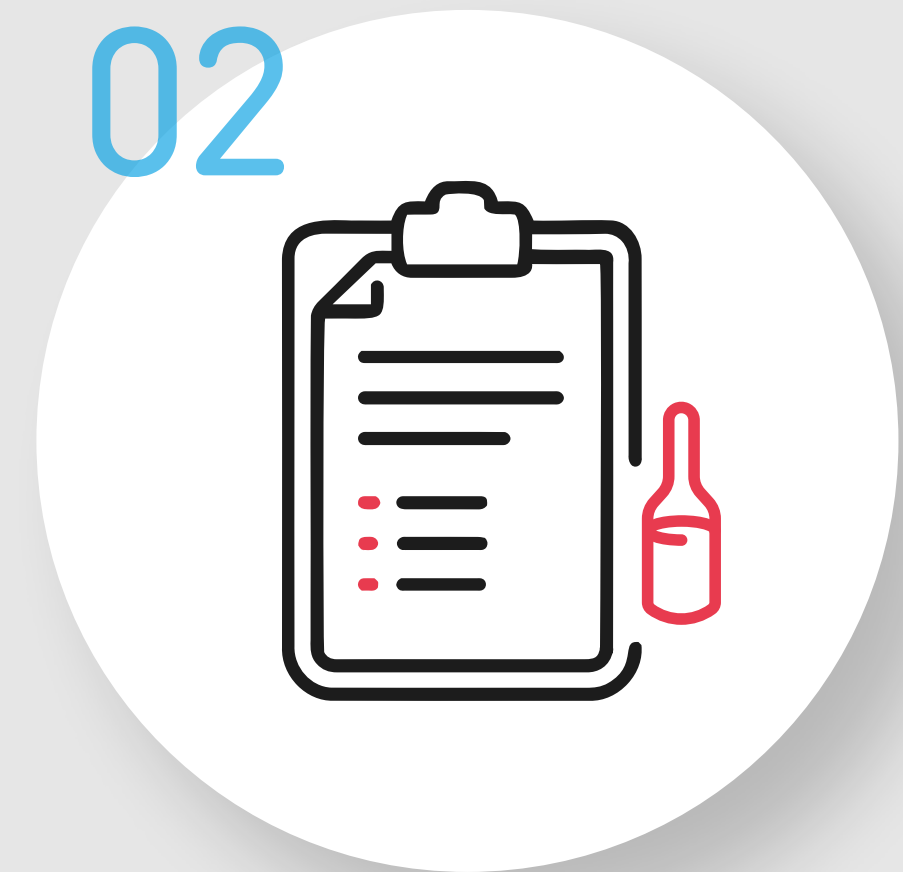


01



We **commercialize** our own products through local and international Distributors or Licensees

02



We operate as **CMO** and **CDMO partner** for Italian and international companies

# Our values

A woman with dark hair and glasses, wearing a white lab coat and blue gloves, is working in a laboratory. She is using a pipette to transfer liquid into a small vial. The background shows laboratory equipment and a window.

Honesty

Integrity

Dedication

Professionalism

# Since 1925



1925

**Foundation** by the private family Zagnoli



1949

Production **transfer** to Erba



1968

Transition from exclusively serving Italy to **Export market**



1993

Start of **Contract manufacturing** Operations



2004

Cooperation with **university network** to develop new drug delivery systems



2014 - 2015

Two production departments are completely **revamped** and a new external warehouse is **authorized**



Today

More focused **expansion** and **internationalization** process

# Our location



We are based  
in Italy

just 20 minutes away by  
car from the city of **Como**  
and its beautiful lake  
landscapes. Between the city  
of Milan and the border to  
Switzerland, well connected  
with the principal highways  
and airports.

# Sales: Key Figures



International  
culture



Market entry  
strategy



Long term  
business



Regulatory  
strength

# Focus Products

**ACURMIL**

**Atracurium besilate**

Injectable solution IV use

**ARFEN**

**Ibuprofen lysine**

Tablets  
Injectable solution

**CALCO**

**Calcitonine**

Injectable solution IM, IV,  
subcutaneous use

**DRAVYR**

**Acyclovir**

Tablets  
Cream

**JOINTRAL**

**Ibuprofen lysine**

Topic Gel

**LIKACIN**

**Amikacin sulphate**

Injectable solution IM – IV use  
Topic gel

**LISAMETHYLE**

**Methylprednisolone  
sodium succinate**

Powder and solvent for injectable  
solution IM – IV use

**LISATHYONE**

**Glutathione sodium**

Powder and solvent for injectable  
solution IM – IV use

**NIPIN**

**Nifedipine**

Film-coated tablets  
modified release

**SKINCOL**

**Sucralfate  
humid gel**

Topic gel  
Topic spray

**SUCRATE**

**Sucralfate**

Oral gel

# Contract Manufacturing

Integrated Services 

01

Bulk filling

02

Primary  
packaging

03

Secondary  
packaging

04

Serialization

05

Aggregation

# Contract Development Services

## TECH TRANSFER

Analytical, development, project management, regulatory and operational expertise to support **successful technology transfer**.

## FLEXIBLE CAPACITY

Successful in providing flexible capacity for your product. We have the **right adaptability** to accommodate your requirements.

## RIGHT SCALE

We can accommodate product at different batch scale. Expertise in supporting **new product launches** and strong regulatory track record.

## WIDE SOLUTIONS

Capability to support **from development to commercial supply**, with differentiated compounds handled in our site.

01 Formulation development

02 Scale-up/tech transfer

03 Commercial offer

04 Life-cycle management

# Plant Operation Overview

**Sterile**

## MANUFACTURING

- Liquid solutions
- Liquid suspensions
- Powders

**Non sterile**

- Creams
- Gel
- Ointments
- Liquids

## PACKAGING

### PRIMARY

- Vials
- Ampoules

### SECONDARY

- Labelling and cartoning
- Case packing
- Serialization

### PRIMARY

- Plastic vials
- Glass vials
- Alu tubes

### SECONDARY

- Labelling and cartoning
- Case packing
- Serialization



**Automated/manual pallet spaces**

**Sampling powders and liquids**

**Temp control**

**Cold storage**

# Quality Unity

## Capabilities

- **Raw materials** sampling and release
- **In-process, finished products** and stability
- **Analytical** and **microbiological** testing
- **Stability program** per ICH and WHO



## Method transfer & validation

- **Protocol development** and **execution** in a cGMP laboratory environment
  - **Phase-appropriate** approach
  - **Stability program** per ICH and WHO
- **Method transfer** from Analytical Development lab or direct from client for developed methods

# Research & Development



Our R&D team, with a **strong technical expertise**, is actively partnering with the most relevant Italian Universities, to offer our partners **innovative formulations** and **advanced solutions** for the patients needs.

# Our Certifications

## EU GMP Certificate

For Pharmaceutical Products

## GMP Certificate

For Veterinary Products

## CQ 13485:2016

Medical device quality system

## UNI EN ISO 9001:2015

Quality management system



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