



**GLOBEPACK**  
E Q U I P M E N T

**Building Trust, Managing Asset, Delivering Excellence**

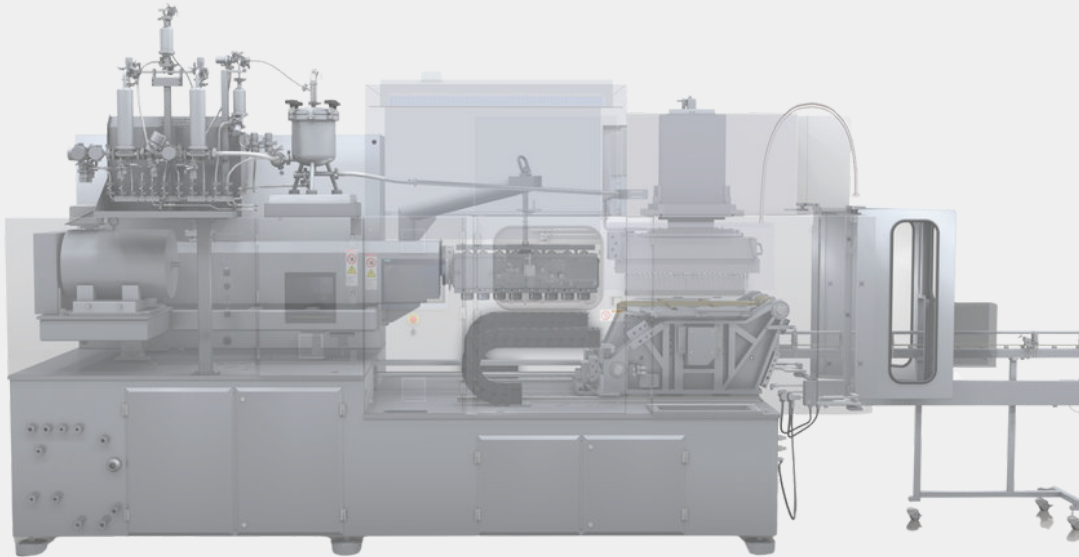
COMPANY PROFILE

# Who We Are

**GlobePack Equipment Ltd is a specialist supplier and project partner in the pharmaceutical machinery industry, with a leading reputation in Blow-Fill-Seal (BFS) technology, turnkey solutions, and asset management services.**

We work with global pharmaceutical, healthcare, veterinary, and cosmetic manufacturers to provide expert solutions that drive value, efficiency, and compliance.

With over 60 years of combined experience in this sector, our team brings unmatched industry knowledge and technical expertise to every project. Whether you're looking to purchase high-performance BFS equipment, manage surplus assets, or build a new production facility, GlobePack offers the capability, insight, and trusted network to deliver results.



# Our History



Luke Angel – Founder & CEO

Founded in 2016 by Luke Angel, GlobePack was built on a legacy that extends far beyond its founding date. Luke began his career at just 16 in the family machinery business, working from the ground up—first in engineering, then in sales and business development. His experience spans more than two decades, with a reputation for integrity, technical knowledge, and long-term client relationships.

Driven by a desire to build something of his own, Luke established GlobePack with a focus on high-value pharmaceutical assets, particularly Blow Fill Seal (BFS) technology.

Luke's vision was to create a company that specialized in providing turn-key solutions and comprehensive asset management, offering clients end-to-end services

A major turning point came in 2021, when GlobePack welcomed the experienced LEX Machinery team following the passing of Luke's father—further strengthening our expertise and service offering.

Today, GlobePack is proud to be recognised as **The World's Number One** supplier of used BFS equipment, with a growing global footprint and a reputation built on results.



**Building Trust, Managing Asset, Delivering Excellence**

# Our Vision & Values

## Vision & Values

**Integrity, Collaboration, and Innovation** are the core values driving GlobePack's success. Since its inception, we have worked to build a business that blends deep industry knowledge with cutting-edge solutions, always prioritizing customer needs. As we continue to scale, our vision is to solidify GlobePack's reputation as a trusted partner to the pharmaceutical industry while maintaining the personalized service and values that set us apart. GlobePack is poised to lead the way in pharmaceutical asset management and BFS technology for years to come

“GlobePack was built on trust, relationships, and experience—those values still guide everything we do.” — Luke Angel



# Expertise in Blow Fill Seal Technology

BFS technology is integral to GlobePack's success, establishing us as leaders in aseptic packaging. This advanced process integrates blowing, filling, and sealing into a single operation within a sterile, closed system, ensuring contamination-free production, exceptional sterility, and superior reliability. It is the most sterile method to manufacture pharmaceutical products due to the absence of human intervention throughout the process.

Our strategic partnership with Weiler Engineering Inc., a leading provider of aseptic BFS custom packaging machinery, allows us to offer turnkey solutions for clients establishing new pharmaceutical facilities using BFS technology. As Weiler's exclusive agents, GlobePack is uniquely positioned to manage the entire project, from facility design and equipment sourcing to installation and operational readiness, empowering our clients with comprehensive solutions.



## Why Our Clients Choose us

- ✓ End-to-End Project Management
- ✓ Exclusive BFS Partnerships
- ✓ Global Sales & Sourcing
- ✓ Expert Valuations & Resale
- ✓ Facility Closures & Start-Ups
- ✓ Asset Lifecycle Management
- ✓ Logistics & Installation
- ✓ No.1 for Used BFS Equipment

# From Concept to Completion: Pharma Facilities Built for Success

## Project Initiation & Feasibility Study:

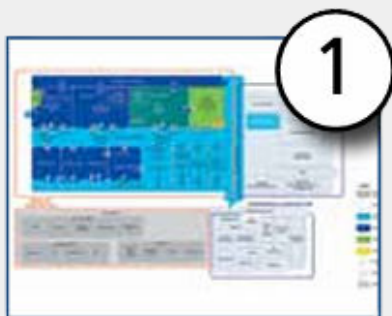
Identify the requirements, capacity, and objectives of the pharmaceutical factory. Conduct a technical, financial, and regulatory feasibility study

## Pharma factory layout design planning:

Provision of drawings (Piping and Instrumentation Drawings (P&IDs), material flows, personnel flows, facility layouts, air classification)

## Facility and Clean Room Requirements:

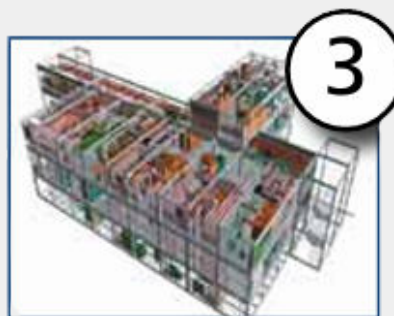
The production facility should be built to stringent (GMP) and (GEP) guidelines as required for the product type by the pharmaceutical industry to produce products that are fit and safe for their intended use.



Feasibility Study



Conceptual Design



Basic Design



Detailed Design

## Equipment selection and placement:

Production equipment installed in the facility should be designed according to GEP and GMP guidelines to ensure the production of products safe and fit for their intended use.

## Utilities:

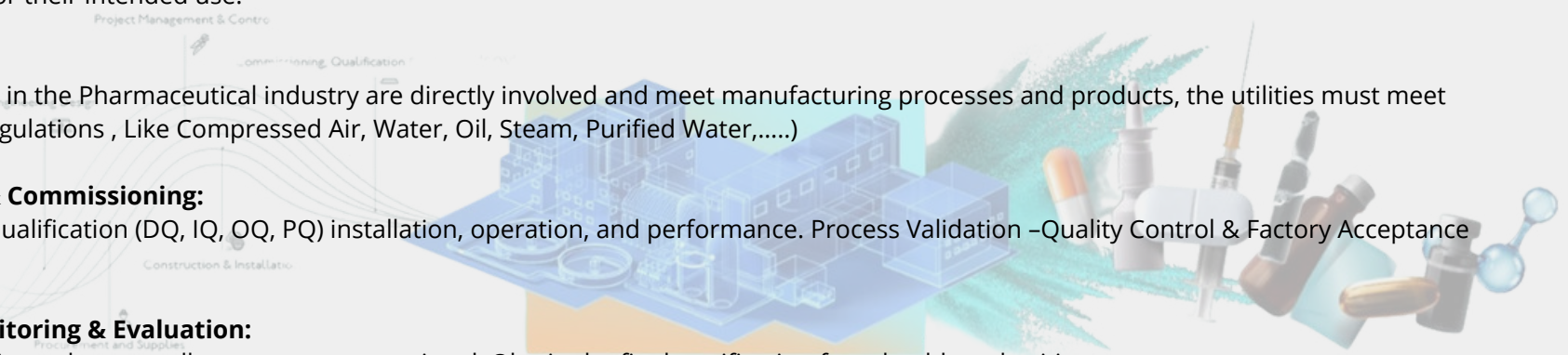
Since utilities in the Pharmaceutical industry are directly involved and meet manufacturing processes and products, the utilities must meet regulatory regulations , Like Compressed Air, Water, Oil, Steam, Purified Water,.....)

## Validation & Commissioning:

Equipment Qualification (DQ, IQ, OQ, PQ) installation, operation, and performance. Process Validation –Quality Control & Factory Acceptance Testing (FAT)

## Project Monitoring & Evaluation:

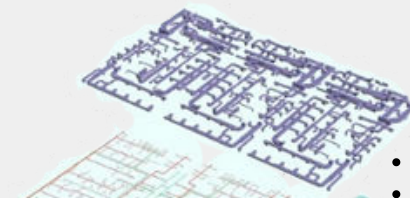
Conduct audits and ensure all systems are operational, Obtain the final certification from health authorities. Begin commercial production. Provide after-sales service and maintenance support



# From Concept to Completion: Pharma Facilities Built for Success



- Mechanical & Utility System Design
- Security & Fire Fighting System Design



- HVAC System Design
- Piping & Plumbing Design
- Electrical & Lighting Design



- Process Design
- Modular Clean Room Design
- Automation & I.T
- ELV, BM, EMS

- Waste Management
- Landscape & Irrigation



- Fire & Life Safety

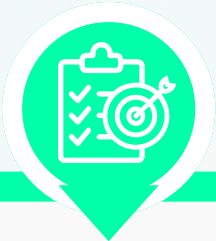


- Quality Control Laboratory
- Animal House

- Civil, Structural & Architectural

- Sustainability
- Infrastructure

# Our Asset Management Process



## Project Initiation & Planning

- Equipment Audit & Valuation
- Agree Commercial Sale Terms & Timeframes
- Develop Marketing Strategy & Prepare Sales Materials

1

STEP 1



## Marketing & Buyer Engagement

- Launch Targeted Marketing Campaigns
- Distribute Customer Information Packs
- Qualify Potential Buyers & Conduct Discussions
- Organize Customer Visits & Equipment Inspections

2

STEP 2



## Sale Agreement & Pre-Removal Planning

- Final Negotiations & Sign Sales Contract
- Plan Disconnection & Removal Timeline
- Provide Buyer with Removal Plan & Schedule of Works
- Agree Financial Terms & Payment Plan

3

STEP 3



## Removal & Logistics

- Begin Disconnection & Shipping Preparation
- Prepare Shipping Documentation (Export/Import)
- Pack, Crate & Prepare for Collection
- Balance Payment Received
- Equipment Shipped to Buyer Facility

4

STEP 4



## Delivery, Setup & Completion

- (Optional) On-Site Installation & Setup
- Equipment Positioned at Buyer Site
- Connection of Utilities (Electrical, Air, Water)
- Machines Connected, Tested & Integrated
- Final Testing & SAT — OSS Signed & Project Completion

5

STEP 5



# CASE STUDY GSK AUSTRALIA



## CLOSURE OF BLOW-FILL-SEAL FACILITY

Client: GSK (GlaxoSmithKline), Australia | Partner: GlobePack Equipment Ltd

### OVERVIEW:

When GSK decided to close one of its Blow-Fill-Seal (BFS) manufacturing sites in Australia, the company required a reliable partner to manage the complex task of asset disposition and site decommissioning. GlobePack Equipment Ltd. was appointed to provide a complete end-to-end Asset Management service - from equipment audit and marketing to buyer integration and final removal

### OBJECTIVE:

- Recover maximum value from surplus BFS machinery-
- Ensure safe and efficient removal with minimal disruption to site operations
- Comply with internal GSK protocols and global regulatory standards
- Deliver a turnkey asset management solution with minimal input from GSK's internal teams

### RESULTS:

Recovered significant value from redundant BFS equipment- Full decommissioning completed on time and within scope- Enabled GSK to meet internal shutdown timelines with minimal internal resource usage- Delivered a seamless and professional global asset transfer process.

### CLIENT IMPACT:

This project demonstrated the strength of GlobePack's turnkey asset management capability delivering technical, commercial, and logistical support through a structured, hands-off process for GSK's internal team



### Phase 1: Preparation & Planning

The equipment was assessed for condition and value. Sale terms were agreed upon, and a clear timeline was set. A targeted marketing strategy was developed, and all necessary materials were prepared for the campaign to attract the right buyers, ensuring a streamlined process.



### Phase 2: Marketing & Buyer Engagement

Marketing campaigns were launched to reach potential buyers, with materials distributed across various channels to generate interest. Negotiations took place with qualified buyers, evaluating their intent and readiness, ensuring only the most serious buyers moved forward in the process.



### Phase 3: Negotiation & Logistics

Site visits and equipment inspections were arranged for the buyer. Final negotiations were held based on feedback from these inspections. The contract was signed, and the disconnection process was planned. Payment terms were finalized, and equipment preparation for export began to ensure smooth logistics.



### Phase 4: Shipping & Integration:

Export/import documentation was completed, and the equipment was securely packed and crated for transport. The equipment was shipped to the buyer, and site integration was carried out, including positioning the equipment, connecting utilities, and performing final testing to ensure everything functioned properly.

INTEGRITY  
COLLABORATION  
INNOVATION  
POSITIVITY  
LOYALTY



Unit 8 Ripley Close, Normanton Industrial Estate, Normanton

West Yorkshire, United Kingdom, WF6 1TB

+44 (0)1344 891379

[service@globepackequipment.com](mailto:service@globepackequipment.com)

[www.GLOBEPACKEQUIPMENT.COM](http://www.GLOBEPACKEQUIPMENT.COM)