

# Who are we



- Zeta Pharma is fast growing Egyptian company that was established in 2010 to represent an added value in the pharmaceutical industry
- **Zeta Pharma** had a well selected and unique product portfolio in all therapeutic areas
- Zeta Pharma Has started it marketing activities by 2015 on the products for Hepatitis C Virus (Sofocivir , Zetaciver & Sofocivir Plus
- In collaboration with the Egyptian Ministry of Health and Egyptian Liver Research Institute, ZETA PHARMA® has managed to treat more than 60,000 patients with healing rates 95 % similar to those of global rate

# **COMPANY MISSION**

- We are committed to provide our communities across the Middle East-Africa region with affordable, high-quality pharmaceutical integrated solutions. Our state of art production facility designed to comply with GMP and WHO standards.
- ZETA PHARMA<sup>®</sup> also invests in human capital through attracting, cultivating and retaining excellent talents with passionate commitment to ZETA PHARMA'S work ethic and strong core values. Integrating the most cutting-edge science with the best human caliber in the market allows us to serve as a reliable partner in the healthcare system.







# **COMPANY VISION**

We strive to be one of the most community trusted pharma partners who care about people's quality of life in Middle East –Africa region



# Strategy

Our growth strategy is to overcome the current and future challenges to achieve our goals for growth, by retaining our existence customers, investing in new customer's acquisition, and expanding and diversification in our pipelines



# COMPANY CORE VALUE

<b>INTEGRITY</b> is choosing your thoughts and actions based on values rather than personal gain.	<b>QUALITY</b> It's every one responsibility	<b>PASSION</b> drives our perfection	
<b>COMMITMENT</b> an act, not a word	CUTSOMER – CENTRICITY Putting our customer in the center of everything we do	<b>AGILITY</b> We adapt and we response to the change	

# **Company Products/Services**

# I. PHARMA

#### 2010

**ZETA PHARMA®** was established in 2010 to represent an added value in the pharmaceutical industry in Egypt

#### 2015

ZETA PHARMA® actively contribute to treating Hepatitis C virus in Egypt. Sofocivir Sofosbuvir

#### 2017

First export towords eastern euroup Zetaciver 2018

Nexicure Esomeprazole 20,40 mg

Sofocivir Plus Sofosbuvir + Ledipasvir

2019

Elimbosis Apixaban 2.5 & 5mg

**CosmoFer**<sup>®</sup> low Mw iron dextran



2020









# CARDIOVASCULAR-METABOLISM

CARDIO VASCULAR DISEASES	DIABETES	METABOLISM	NEPHROLOGY
Torsemide	Empagliflozin	Rosuvastatin	Finerenone
Nebivolol	Empagliflozin, Metformin	Rosuvastatin, Ezitimib	Roxadustat
Nebivolol, Hydrochlorothiazide	Empagliflozin, Linagliptin	Rosuvastatin , Bempedoic acid	
Amlodipine, Perindopril	Empagliflozin,Linagliptin,Metformin	Bempedoic acid	
Amlodipine, Valsartan	Empagliflozin, Vildagliptin	Bempedoic acid , Ezetimibe	
Apixaban	Dapagliflozin		
Ticagrelor	Dapagliflozin, Metformin		
Vericiguat	Sotagliflozin		
	Canagliflozin		
	Imeglimin		



# GASTROINTESTINAL TRACT

ACID RELATED DISEASES	GIT MOTILITY
Esomeprazole	Prucalopride
Esomeprazole, Sodium Bicarbonate	
Pantoprazole	
Pantoprazole-Sodium bicarbonate	
Omeprazole, Rifabutin	
Vonoprazan	
Glycopyrrolate	
Bismuth Oxide	



# **CENTRAL NERVOUS SYSTEM**

NEUROLOGY	PSYCHOLOGY
lasmiditan	Duloxetine
Vincamine	Brexpiprazole
Solriamfetol	Vortioxetine
Memantine HCI	Levomilnacipran
Atogepant	Lumateperone
Lacosamide	

#### UROLOGY

ERECTILE DYSFUNCTION	BENIGN PROSTATIC HYPERPLASIA	HORMONES
Avanafil	Tamsulosin HCL	Testosterone
	Tamsulosin HCI, Sofenacin	



#### GYNCOLOGY

HORMONES	VITAMINS & MINERALS	GENERAL
ulipristal acetate	Iron (as maltol)	doxylamine succinate+ pyridoxine hcl
Elagolix		Methyldopa

#### PEDIATRIC

ANTI-HISTAMINE	VITAMINES	GENERAL
Bilastine	Cholecalciferol (Vit. D 3 )	Acyclovir
	vitamin A,D 3,E,C, B12, Thiamin HCL, Riboflavin, Niacin, Pyridoxine HCL, Folic acid, calcium pantothenate, ferrous gluconate, zinc gluconate , copper gluconate	Alpha amylase
		baloxavir marboxil
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# ORTHOPEDIC

ANALGSIC MUSCLE RELAXANTS	
Etoricoxib	Diclofenac Potassium , Methocarbamol
Ibuprofen Arginine	

## SURGERY

WOUND HEALING	GENERAL
Chloramphenicol Collagenase	Aescin, Diethylamine salicylate
B-Sitosterol	Bupivacaine , Meloxicam
Silver Sulfadiazine 1%+ Sodium Hyaluronate 0.2%	



#### DERMATOLOGY

ACNE MANAGEMENT	GENERAL
Clascoterone	
sarecycline	Pimecrolimus

# IMMUNOLOGY

upadacitinib

mesalamine

Cinacalcet



#### PULMONOLOGY

ANTI-VIRAL	ANTI-HISTAMINE	ASTHMA
baloxavir marboxil	Bilastine	formoterol
Nirmatrelvir 150 mg, Ritonavir 100 mg( COVID-19 Pills)		

# **ANTI-BIOTIC**

Rifaximin	
vancomycin hcl	
Tedizolid Phosphate	
Lefamulin	
Omadacycline	



# ii.Supplements

- Women's Health: Iron, Calcium, Folic acid, Enov mum
- Baby, Children health: Enov nutributter, Brentowell, Baby GIT probiotic
- Men's Health: Testosterone Booster, Muscle Power, Maca, Tongkat Ali,
- Cardio-Vascular Metabolic: Ubiquinol Co Q10, Ashwagandha KSM66, Alphalipoic 300mg, Alphalipoic 600mg
- 🚄 GIT: H.Pylori probiotic
- 苯 CNS: Melatonin, Acti-Mind
- Joint Health & Anti-inflammatory: B Flex Ultra, Infla- free, Infla free advance
- 🚄 Respiratory Health: Nexibrunch



Advantages & Reasons for Choosing the Company



# a. Heritage

#### i. HCV

- In 2016 ZETA PHARMA<sup>®</sup> launched a screening campaign called "SHARE & CARE"
- as a kickoff of ZETA PHARMA<sup>®</sup> promising patient support program which sets as a top priority and strategy choice in the local market, through this campaign
- ZETA PHARMA® carried out free Hepatitis

C virus test & analysis for more than 50,000 citizens in the governorates of "Al Gharbia", "Qalioubiyah", "Sohag" and "Mansoura"

#### ii. Retail Market

#### iii. Exporting

- Exported HCV product to Ukraine and Armenia 2018
- **Exportation pipeline**;
  - a. By end of 200 to register Ancavaz, Bilastigec ...etc in GAZA
  - b. By end of 2022 to register Zeta factory in Sudan and Iraq
  - c. By end of 2022 to register Zeta's Factory in Tanzania
  - d. By Q2 2023 to register Zeta's factory in UAE

# b. Factory

- ZETA Pharma maintains one of the broadest quality-products portfolio within the industry and as an optimistic view to the future, the board decided to establish a manufacturing facility comply with the cGMP Standards in 7500 m<sup>2</sup> area.
- And in a rare precedent, ZETA Pharma has been granted the manufacturing license after the first inspection from the Egyptian health authority (EDA) in December 2021.
- The current phase of the manufacturing facility is dedicated for solid dosage form manufacturing including tablets (conventional and bilayer tablets), hard gelatin capsules (powder, pellets or a mixture of powder & pellets) packed into bottle jars and/or blisters (AI/AI, AI/PVC, AI/Aclar, AI/PVC/Aclar...) and solids in stick-pack sachets.
- Zeta pharma is committed to EHS high standards across all operations
- Zeta pharma has established an efficient QMS according to the latest international guidelines
- With its cutting edge in facility design, ZETA Pharma is constantly demonstrating its ability to achieve the balance between Innovation and affordability, hence, facing the most complex challenges of unmet medical needs in emerging countries.





# c. Alliances

#### i.European Bank Project

- Fostering Egyptian pharmaceutical products, the European Bank for Reconstruction and Development (EBRD) is providing consultancy studies to Zeta Pharma factory in Egypt to qualify for European GMP accreditation This qualification will enable Zeta Pharma to export its Pharmaceuticals and Medicinal Products to the EU, Middle East, and Africa.
- The project is funded by the EU- Neighborhood Investment Facility via the program "EGP EU NIF South SEMED". Under this project, all consultancy studies will focus on the main areas, including quality assurance, information technology, utility validation, and CTD files preparation for registration in Europe that will facilitate access strategies of Zeta Pharma to Europe.





# d. Exhibitions and Events

2019 CPHI Frankfurt, Germany

PhI worldwide

Protect America ICSP #EDE BioProduction

**MEDEXPE** AFRICA 2022 17-19 Feb., Dar-es-Salaam, Tanzania **2022** 23<sup>th</sup> Medexpo at the Diamond Jubilee Hall in Dar el Salaam, Tanzania

**DUPHAT** 2022 27<sup>th</sup> DUPAHAT Dubai 2022 at **Dubai World Trade Center**, **United Arab Emirates** 

# **OUR PARTNER**

- Partnership with Nutriset from France to cover stunting problem among Egyptian children, Alliance with AB-BIOTICS from SPAIN to offer the first infant probiotic,
- Partnership with Lallemand from CANDA to offer the first probiotic treating H. Pylori in Egypt,
- Partnership with PHARMA MARKET company from LATVIA to offer new Food Supplements to the Egyptian patients
- Partnership with Gnosis from Italy for 4th generation Folic Acid





# THANK YOU

www.Zetapharma.net



Head Office: 36 El sheikh Muhammad Al Nadi St. Nasr City, Cairo, Egypt.
Phone: +20 2 22715582
Fax: +20 2 22715583
for AED'S: pv@zeta-pharma.com
For medical info : medical.info@zeta-pharma.com